

Advanced Contract Law

A two day advanced programme to assist procurement professionals further develop skills so that they can recognize the importance of contract law and the risks of terms contained in contracts, which will allow delegates to act in a way that protects their organizations.

Program outline

The Advanced Contract Law program will equip procurement professionals with tools and concepts to:

- Develop the capability to balance the legal perspective on what is contractually and legally possible with what is commercially appropriate
- Explore Contractual Terms and Conditions
- Develop Knowledge of Contract Law and Liabilities
- Develop understanding of issues surrounding Damages

Benefits to the delegates

By the end of the two-day program, delegates will be able to:

- Draft contractual clauses that reflect what is legal, protect the rights of their own organization and enforce the obligations of the other party
- Behave confidently in supplier interactions, such as bid exercises, contract negotiations
- Balance legal and commercial considerations in assessing the bargaining power of the parties in a legal dispute
- Understand the value of legal teams and plan for their inclusion

Benefit to the organisation

This course aims to build on existing knowledge of contract law and offers an excellent development opportunity for the experienced buyer. The organisation will benefit from having an appreciation of the risks inherent in contracting

Duration & level

2 days. Advanced level program

Who should attend?

Procurement professionals wishing to further develop skills so that they can recognize the importance of contract law and the risks of terms contained in contracts, which will allow delegates to act in a way that protects their organisations