


PMMS Asia Pacific develops an objective and systematic process to profile an intact team and develop a coherent team development programme

Client	Situation	Approach	Benefits
<p>Australian financial services company</p> 	<ul style="list-style-type: none"> • A senior procurement manager bringing together an intact team for the first time wanted an objective assessment of the team member's capability. • She also wanted to build a case for a development budget based upon need rather than history. 	<ul style="list-style-type: none"> • She commissioned PMMS Asia Pacific to design a development centre to appraise her team against a detailed capability framework. • We profiled the team members, and subsequently designed and delivered an inaugural development intervention to embed some "hard" procurement tools and techniques, and begin to create the team coherency that the manager sought. 	<ul style="list-style-type: none"> • From assessment of capability and design of relevant interventions through to fulfillment of training needs, PMMS Asia Pacific provided an integrated solution. • The client was able to benefit from a relationship with a single provider who could relate the development delivered directly to the needs of the individuals and of the team, and who could also emphasize the corporate values of the client.